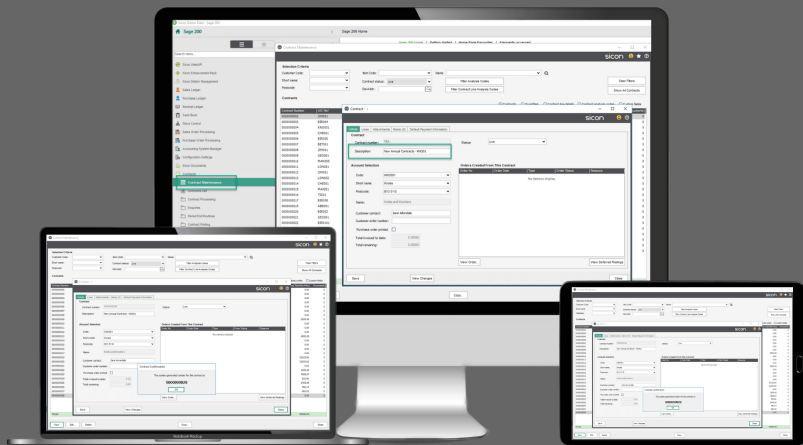# sicon DATASHEET

Manage repeat billing, deferred income and costs.

Contracts for Sage 200

Key Product Functionality

- Manage the renewal reminders and invoice processing of recurring contracts.

- Invoicing periods can be set to any divisible duration of the contract, e.g. monthly, quarterly, annually.

- Each sales order and invoice includes the period of cover (from and to dates) clearly defining the billing duration.

- Manage deferred income and costs and the associated monthly nominal postings from balance sheets to profit and loss.

- Process contract amendments to generate invoices or credits to adjust the contracts mid-term.

- Setup renewal pricing and changes ahead of the renewal process to allow printing of the reminders with new details.

- Contract reconciliation enquiry provides analysis of deferred income and cost postings by customer and contract item.

- Sage 200 report designer based amendable layouts and reports are available for contract reminders and contract analysis.

- Create sales orders with contract details included and automatically create new contracts when sales orders are saved.

- With the addition of the Sicon Projects it is possible to analyse the profitability of the contract*.

- With the addition of Sicon Service module it is possible to cover serviceable items under a contract and control what is covered.*

*Available at an additional cost – please refer to the Sicon price list for more information.

Licencing Summary

Installed and maintained within Sage 200, using Sage 200 user licences with no Sicon specific user licences required.

Reports are designed within Sage 200 using the built in Sage 200 report designer, meaning they can be amended to provide custom versions of the reports.

Written within the Sage 200 development environment using the Sage business objects and utilising the latest Microsoft technologies for user interface.

When Sicon Contracts is installed, the Sage features are updated and these can be added to the Sage user menu's using the Sage System Administration tools.

Available to all Sage 200 users across all Sage companies at no extra cost.

No Sicon user licences required.

Find out more….

To find out more about Sicon Contracts, please contact your Sage Business Partner or contact Sicon direct on **01284 722850**.

Sage Tech Partner

Fully Integrated within Sage 200 & Easy to Use

The Contracts module is operated entirely within the Sage 200 environment and the Screens and processes have been designed for non-IT users. Contracts are quick and simple to set-up, just one click will create a contract.

Corrections to contract postings can be made via an adjustments function. Purchase invoices can be linked to split across multiple contracts and cost headings. Stock issues and returns can be made to contracts and cost headings.

Specific information can be recorded against each contract such as:

- Start Date
- Type of Contract
- Frequency of billing
- Frequency of visits
- Contract Review Date
- Payment type
- Deferred revenue management for annual contracts
- Date contract lost & reason codes

Contract Enquiry and Management Screen

Provides a simple view of any contract, showing all costs and revenues. Drill down to any detail or transaction history.

A full set of Amendable Reports Available

Reports are designed in the Sage report designer and are all amendable. Reports include:

- Full contract list with selection criteria
- Contract renewal report
- Contract review report
- New contracts and cancelled contracts report
- Optional Projects Module includes:
- Labour Recording
- Labour time carried out on contracts can be recorded and calculated in profitability.

Work In Progress (WIP) Management & Contract Profitability

Provides a detailed WIP listing and summary total for each contract. Detailed WIP & profitability reports are provided with the product.

System Requirements

The Contract Management & Billing system runs as an additional module for Sage 200 so it has no additional system requirements.

Sage Tech Partner